

Definition of partnership

Helping your partners to deliver on their mandates in a collaborative manner to achieve collective impact

Four ingredients to translate dialogue into delivery and sustain collective impact

1. Shared vision
2. Common agenda
3. Joint action
4. Mutual accountability

Effective partnering and partnerships: Lessons from 25 years of practice

1. Acknowledge that no one sector can solve complex issues on their own
2. Leave your jacket at the door
3. Listen twice, talk once
4. You don't need to agree on everything to work together
5. Partnering is a verb, partnership a noun
6. Choose just a few things to get done initially, and build trust in action
7. Learn by doing
8. Partnering, like charity, begins at home
9. Start with the ecosystem, not the mandates
10. Relationships matter!